



**TRINITYRAIL**

BUILT TO DELIVER®

# 2022 Southwestern Rail Conference

1 April 2022

# TrinityRail Overview

*Supporting rail shippers with unmatched breadth and depth*

**700+**  
Customers

**28 years**  
Average tenure of  
top 10 customers

**~35%**  
of railcars  
produced in N.A.

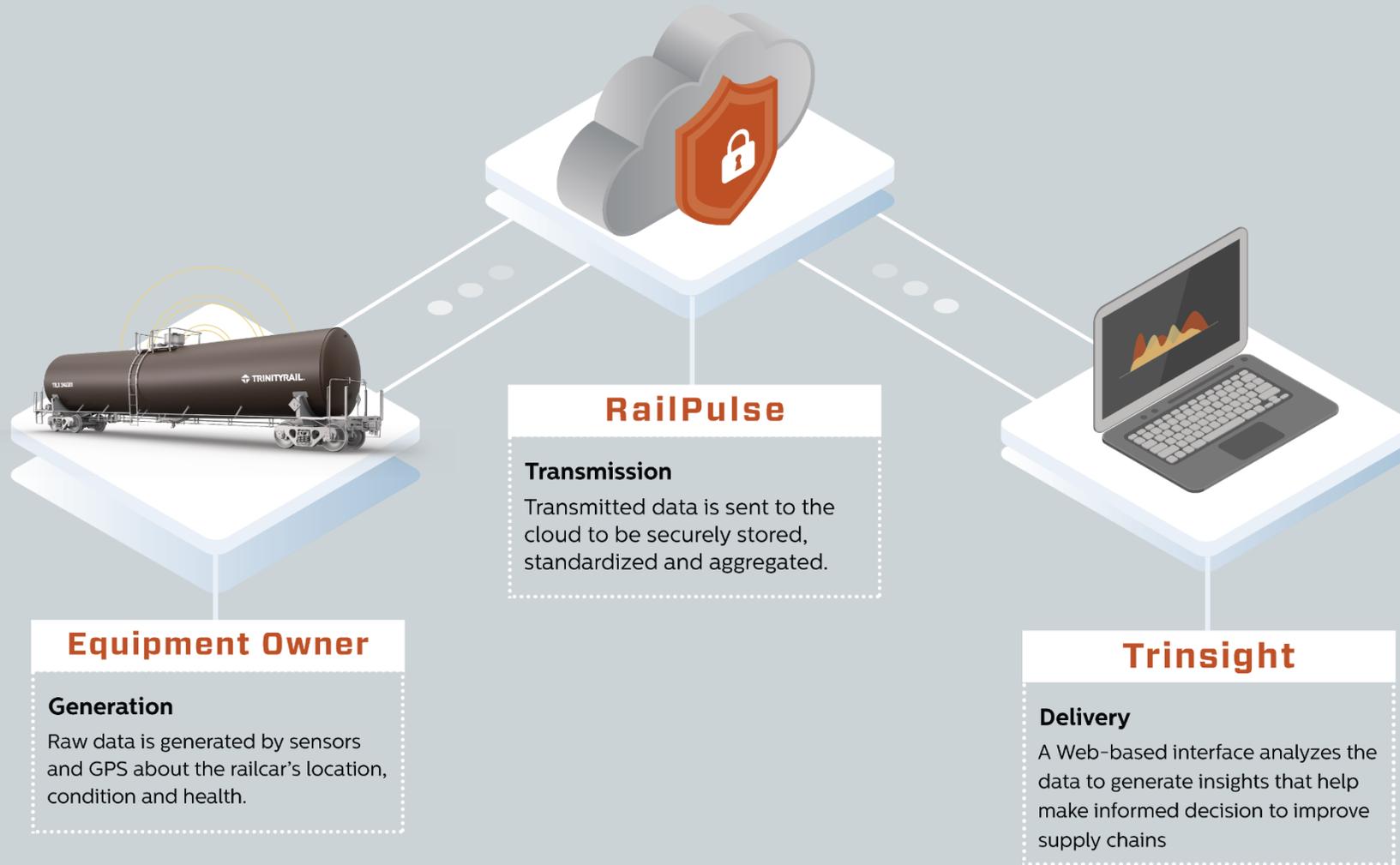
**\$7.6 billion**  
Enterprise Value

**5**  
Maintenance  
facilities

**10**  
Field support  
experts across N.A.



# Rail Supply Chain Telematics Insights Flow



## RailPulse

A joint venture formed by



## TO DEVELOP A NEW TECHNOLOGY PLATFORM

that provides real-time data via GPS and other telematics technology across the North American Railcar fleet

### GOAL OF THE NEW PLATFORM:

- Increase adoption of railcar telematics
- Improve overall rail safety
- Provide meaningful insights into rail performance
- Help drive growth for our industry

Represents  
**20%**  
of North American  
railcar fleet

Expected roll-out by  
**YEAR END  
2022**

Initial focus on  
**SAFETY**  
(e.g. Handbrake and  
impact data)

An innovative solution that provides customers with **visibility** and **actionable insights** into their rail fleet to optimize **supply chain efficiency**.





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